Hi this is \_\_\_\_\_\_ with AHCS. Our Home Health Care product is focused within the senior market. It appears that your business is primarily focused on the senior market as well, correct?

Our product nicely compliments other senior friendly products such as Medicare Supplements, Medicare Advantage Plans, Long-Term Care Insurance and Fixed and Indexed Annuities.

Our unique home health care plan can greatly benefit your existing senior clients and help your agency increase revenue. Would you be the right person to speak to about this subject?

If yes, okay, that's fantastic (if not ask for the correct person)

I would like to share with you our company's product as well as our lead generating system that is proven to open up the door for home health care product sales as well as additional products you currently offer. I would like to invite you to a Zoom call to give you a clear and precise understanding of the advantage we can bring to you through our unique home health care product.

The introduction to our product is fairly short, so if you could put 15 to 20 minutes to the side, for a zoom call I can share the incredible opportunity this product brings to you and your clients.

Our zoom call is available this Tuesday and Friday or we have time available next Monday and Thursday. Which day works best for your schedule?

Okay, great and what time is generally best for you, morning, or afternoon?

If morning.... We have a 9:30 am or a 10:45 a.m. available what works best for you?

If Afternoon, ... We have a 1:30 or a 3 pm available, what works best for you?

Day \_\_\_\_\_

Time \_\_\_\_\_

(Confirm date, time, and location of meeting)

• In case you need to contact us, our toll-free number is 877-495-4847 or call me directly at ....

Thank you for your time, it has been a pleasure speaking with you. Hope you have a wonderful day.